EXHIBIT A

Agreement No. 05-05

CONTRACTOR AGREEMENT

THIS CONTRACTOR AGREEMENT ("Agreement") dated September 6 2005, but effective as of January 1, 2005, between Educational Data Systems, Inc. a Michigan corporation (herein called "EDSI"), with an address of 15300 Commerce Drive North, Suite 200, Dearborn, MI 48120, and Caring People Alliance, a Pennsylvania non-profit corporation (herein called "Contractor"), with an address of 1819 JFK Blvd., Suite 220, Philadelphia, PA 19103.

WHEREAS, EDSI is the recipient of certain grant funds from Philadelphia Work Force Development Corporation ("PWDC") to operate a program known as the Employment Advancement and Retention Center ("EARN" or the "Program"); and

WHEREAS, EDSI has subcontracted with Contractor to provide case management services and to lease space in connection with the Program;

NOW THEREFORE, in consideration of the mutual promises herein contained, EDSI and Contractor, intending to be legally bound, agree as follows:

1. SCOPE OF SERVICES

During the Term (hereinafter defined), Contractor shall furnish to EDSI the services ("Services") set forth in the Scope of Services attached hereto as Exhibit "A" and made a part hereof. The Case Management Services described in Exhibit A are to be rendered by Contractor in accordance with the terms hereof and as an independent contractor and not as an employee of EDSI.

2. TERM OF AGREEMENT

The term of this Agreement shall be from January 1, 2005 through and including June 30, 2006 (the "Term"). Compensation shall not exceed \$1,680,509 during the period 01/01/05 to 06/30/06. The total of \$1,680,509 represents the maximum compensation due to the Contractor under this Agreement in accordance with the budget attached hereto as Exhibit "B".

3. FISCAL MANAGEMENT.

General Terms

Adherence to the CS PLUS/TANF and Applicable Laws.
EDSI and Contractor agree to implement this Agreement in accordance with the Personal Responsibility and Work Opportunity Reconciliation Act of 1996 (PRWORA) and federal, state and local laws, regulations, policies and procedures ("Applicable Laws"). Nothing in this Agreement will relieve the parties from adherence to the Applicable Laws. Any conflict or inconsistency between the Applicable Laws and this Agreement will be resolved in favor of the Applicable Laws.

Fiscal Controls

- a. Maintenance of Fiscal Records In Accordance with GAAP. Contractor agrees to maintain its books and records in accordance with Generally Accepted Accounting Principles (GAAP) and to institute fiscal controls as to be able to satisfactorily account for all monies spent in order to perform its obligations under this Agreement.
- Segregation of Contract Funds.
 Contractor shall keep program funds segregated from other funds belonging to Contractor's organization by maintaining separate ledgers.
- c. Responsibility for Actions of Employees and Representatives. Employees and contractors of both EDSI and Contractor will provide services at Contractor's WPCC Premises (as described in Exhibit "A"). Each party shall be responsible for the actions of its respective representatives, employees, contractors and instructors with regard to all aspects of the Program, including, but not limited to, the certification and submission of time and attendance records, invoices, submission and verification of financial reports and maintenance of records.
- d. Funds Limited to the Contract Program. Funds accrued or allocated to the Contractor under this Agreement or any amendment to this Agreement cannot be used by the Contractor to support other programs operated by the Contractor under a different agreement or amendment.

4. DEOBLIGATION

a. Agreement Contingent Upon EDSI's Receipt of Program Funds. Contractor agrees and understands that funds allocated to the Contractor under this Agreement or any amendment or modification hereto are contingent upon the Program funds being received by EDSI. EDSI, therefore, reserves unto itself the right to unilaterally deobligate, modify or amend Contractor's budget in proportion to EDSI's funding level, or if necessary, to suspend or terminate this Agreement or any amendment hereto immediately upon written or electronic notice to Contractor, as may be necessitated by EDSI's funding levels. If any such deobligation, modification or amendment shall be necessary due to EDSI's inability to receive adequate Program funding, then there shall be a commensurate reduction in the Program Services to be rendered by Contractor hereunder. Any deobligation, modification, or any Amendment thereto, shall be effective upon notification to the Contractor by EDSI.

In such instances, costs will be reimbursed up to the date of cancellation only; thereafter neither EDSI nor Contractor shall have any obligations whatsoever to complete or otherwise continue the Program.

5. METHOD OF PAYMENT

a. Invoicing.

Payment under this Agreement is Intended to compensate Contractor for the expenses it incurs in maintaining the capacity to provide the Services. Reimbursement will be based upon the line item budget (the "Budget") provided by Contractor and included as Exhibit "B" hereto and made a part hereof. To receive payment, Contractor shall submit invoices to EDSI monthly. Invoices should be submitted by Contractor on or before the 10th day of the month. Invoices submitted after the allowable time frame will be honored at the sole discretion of EDSI, and if honored, a 10% reduction of the face value of the invoice can be applied. All invoices, including the final cumulative costs, for the period of the award must be received by EDSI no later than the 15th day of the following month. Payments shall be due to Contractor within twenty (20) days of Contractor's submission of its invoice to EDSI, provided that EDSI has received the necessary funding from PWDC.

For every invoice, the Contractor agrees to provide back-up information for all payroll expenses, equipment purchases and for any single item costing over \$500.00. Back-up information may include copies of payroll registers, invoices, and timesheets. Contractor also agrees to provide a cumulative summary schedule that details all costs charged to this Agreement, including fringe benefit calculations and written documentation of allocation plan utilized, if applicable.

Invoices for reimbursable expenses shall contain the following statement signed by Contractor, or if this Agreement is with a firm, an officer or authorized representative of the firm:

"I hereby certify, to the best of my knowledge and belief, that this invoice is correct, and that all items invoiced are based upon actual costs incurred or services rendered consistent with the terms of the contractor agreement."

Acceptance by EDSI of Contractor back-up information supplied at the time of invoicing does not relieve the Contractor from any audit findings that may arise.

Contractor's Obligation to Maintain Records.

Contractor must maintain the necessary books/records to document all costs incurred during the operation of this Agreement. At time of close out, the Contractor will be required to submit a summary of all expenses incurred. This close out report will be audited for compliance with TANF/CS PLUS cost classification and allocability. Contracts are not permitted to exceed the total amount budgeted for administrative expenses. If exceeded, EDSI will reduce a future payment to the Contractor to recover the excess.

 Cost Reimbursement Contracts.
 Contractor understands that cost reimbursement contracts may only contain authorized expenses incurred during the period of the contract and only items budgeted for in the contract. Contractor is responsible for maintaining adequate books/records to document costs charged to this Agreement.

- c. Changes to the Budget. Any changes to the Budget require the submission of a request for approval by the Contractor to EDSI and approval by EDSI, which shall not be unreasonably withheld or delayed.
- d. Release of Claims Upon Final Payment.
 The Contractor, upon final payment of amounts due under this Agreement, less any credits, refunds, or rebates due to EDSI, hereby releases and discharges EDSI from any financial claims arising from this Agreement.

6. PAYMENT ADJUSTMENTS/SUSPENSIONS

Reimbursement of Non-Budgeted and Unallowable Costs.
EDSI shall not reimburse or pay any expenditures, costs, or payments for services to Contractor pursuant to this Agreement which are found to be unallowable or which are found to be inconsistent with the latest approved Budget; provided, however, that said Budget may be revised for more efficient and effective use of monies available under the Agreement upon written request by the Contractor to EDSI and written approval thereof by EDSI in advance of the expenditure.

7. PROPERTY MANAGEMENT

- a. Property Use Limited to the Program. Property leased or purchased with EDSI funds, including personal or real property, shall only be used in implementing the EDSI program funded by this Agreement or any Amendment hereto. Title to the property shall vest with the Commonwealth of Pennsylvania and the property shall be returned to EDSI upon termination of this Agreement.
- b. Contractor Procurement Requirements. Contractor agrees to adhere to the following procurement procedures when obtaining any and all commodities and contractual services, including but not limited to, office supplies, training supplies, equipment, rental agreements, insurance, construction, maintenance, professional consultant services, and all other goods and services needed to carry out the terms of this Agreement.

For procurement with an aggregate cost of five hundred (\$500) or more, Contractor shall secure three (3) written quotes, and shall purchase the item(s) based upon the lowest responsive quote received. Contractor shall submit such documentation when seeking reimbursement for this expenditure and shall maintain a record of the procurement and the receipt and payment of the good or service.

c. Requirements to Return Property.
Within thirty (30) days of the termination of this Agreement or any Amendment thereto under which the property was purchased, Contractor agrees to return to EDSI all property purchased with funds under this Agreement or any Amendment

thereto except where Contractor and EDSI agree that Contractor may continue to utilize such property for another activity. Any such agreement must be in writing and approved by EDSI.

8. PATENT AND DATA RIGHTS

All information and data, regardless of form, generated in the performance of, or delivered under, this Agreement, as well as any information provided to contractor by EDSI, shall be and remain the sole property of EDSI. Contractor shall keep all such information and data in confidence and not disclose or use it for any purpose other than in performing this Agreement, except with EDSI's prior written approval. In the event that the copyright in any data and information generated in the performance of this Agreement does not vest in EDSI by law, Contractor hereby agrees to assign and assigns to EDSI the copyright in all such data and information.

9. PUBLICITY

Neither EDSI nor Contractor shall, without the prior written consent of the other party, in any manner advertise or publish the fact that the parties hereto have entered into this Agreement.

10. ASSIGNMENT AND SUBCONTRACTING

Performance of any part of this Agreement may not be subcontracted nor assigned without the prior written consent of EDSI.

11. TERMINATION

This Agreement may be terminated at any time by either party with or without cause upon ten (10) days written notice to the other party. In the event of such termination, neither party shall have any further obligation to the other except to make any payments that may have become due under this Agreement and except with respect to those obligations that survive termination by the express terms of this Agreement.

12. ENFORCEMENT OF CONTRACT TERMS

The failure of either party to enforce strictly any of the provisions of this Agreement, or to require strict performance by the other party of any of the provision hereof, shall in no way be construed to be a waiver of such provisions or any other provision contained herein, nor shall it in any way affect the validity of this Agreement or any part hereof, or waive the right to enforce each and every provision herein. The parties are responsible for fulfilling all terms and conditions of this Agreement. While EDSI may monitor the Contractor's performance under the Agreement, the Contractor remains solely responsible for its performance. EDSI monitoring of the Agreement, shall not constitute a waiver or modification of any term or condition. Terms and conditions may only be modified by written amendment signed by both parties, subject, however, to changes in the Scope of Work pursuant to the provisions of Section 4(a), hereinabove.

13. <u>AUDIT</u>

All contracts are subject to audit. Contractor shall provide for the conduct of an external audit of the Program funded by this Agreement and any amendments hereto. The audit shall be conducted in accordance with and in compliance with Commonwealth of Pennsylvania requirements, and federal circulars A-102, A-128, A-122, and A-133 as applicable depending upon Contractor's organizational structure.

- a. Audits of Commercial Organizations. Commercial organizations receiving in excess of \$50,000.00 a year, in the aggregate, of CS PLUS/TANF funds, whether from EDSI or other funding sources shall conduct a program specific independent financial and compliance audit in accordance with GAAP, or an organization wide financial and compliance audit that includes the CS PLUS/TANF funds received and the program conducted, within its scope.
- b. Period for Performance. Audits must be conducted, completed, and submitted within 180 days of the termination of this Agreement for program specific audits unless a different period of time is agreed to in writing by EDSI. Other audits shall be submitted within 30 days following the completion of the audit except that in all cases audits shall be submitted within a year of the termination of this Agreement. Failure to submit an audit as required shall result in the withholding of payments due Contractor under this Agreement or any other agreement at EDSI's discretion.
- c. Identification of Program Income.
 Audit Reports shall include a schedule identifying program income.
- d. Disallowed and Questioned Costs. Contractor shall be liable to EDSI for any disallowed or questioned costs Contractor or EDSI incur as a result of Contractor expending funds in violation of this agreement or in violation of the appropriate Federal, State or local statutes, regulations, rules, policies or procedures. Disallowed or questioned costs may be identified through a monitoring report, investigation, review or audit. Disallowed or questioned costs shall be refunded and promptly repaid to EDSI by Contractor within 30 days of the issuance of the applicable report in the event the costs cannot otherwise be resolved.
- e. Audit Resolution Procedures.
 Contractor agrees to be subject to audit resolution procedures established by EDSI, the Commonwealth of Pennsylvania or other governing body and to cooperate with EDSI in the event resolution cannot be achieved at EDSI's level. EDSI reserves the right to withhold an amount equal to any amount questioned during audit. These funds may be withheld from this Agreement or any future contract with EDSI. The funds will be disbursed only upon successful resolution of the finding.
- f. Deduction from Monies Due Contractor.

If this or any other agreement is in effect at the time of the identification of a disallowed cost, EDSI may deduct the amount disallowed from any reimbursement or payments due the Contractor.

g. Failure to Discover.

EDSI's failure to either promptly discover or demand prompt payment for questioned or disallowed costs will not relieve Contractor from its obligation to repay the disallowed or questioned cost at the time of identification on demand.

h. Stand In Costs.

Contractor may with the written approval of EDSI and PWDC, substitute allowable program applicable uncharged costs or in kind contributions made from non federal sources to support the Program funded by this Agreement, to stand in for a disallowed or questioned cost only to the extent such contribution or in kind payment has been proposed and identified in Contractor's Budget attached to this Agreement and such expenditure is documented and supported by the Contractor's independent audit report. The uncharged costs must have been incurred in the same title, cost category and funding period as the costs which they are proposed to replace.

- Expiration of this Agreement.
 The expiration of this Agreement shall not affect EDSI, the State's, or the DOL's right to audit, disallow or question a cost, nor Contractor's obligation to repay the cost.
- j. EDSI or its designated agent reserves the right to perform program financial and compliance monitoring of the Contractor's financial and program books and records at EDSI's reasonable discretion and upon advance notice to Contractor. These monitoring visits will be limited in scope and are not intended to preclude the external audit of the program required and as stated above.

14. RECORDS

Contractor shall keep accurate records of the time spent in the performance of Services hereunder. EDSI shall, until the expiration of three (3) years after final payment under this Agreement, have access to and the right to examine any directly pertinent books, documents, papers and records to Contractor involving transactions related to this Agreement.

15. CHANGES

EDSI, within the general scope of this Agreement, may, at any time by written notice to Contractor, issue additional instructions or request additional services or the omission of services covered by this Agreement. In such event, there will be made an equitable adjustment in price and time of performance.

16. NOTICES

Any notice shall be considered as having been given (i) to EDSI if mailed by certified mail, postage prepaid to EDUCATIONAL DATA SYSTEMS, INC., 15300 Commerce

Drive North, Suite 200, Dearborn, Michigan 48120 (ii) to Contractor if mailed by certified mail, postage prepaid to 1819 JFK Blvd., Suite 220, Philadelphia, PA 19103.

17. COMPLIANCE WITH LAWS

Both parties shall comply with all applicable state, federal and local laws, and executive orders and regulations in the performance of this Agreement. Each party will notify the other immediately if it becomes the subject of an audit or investigation relating to this Agreement or if any of its agents, contractors or employees become indicted, suspended or debarred. The parties mutually represent that they have not been convicted of fraud or any other felony arising out of a contract with previous clients.

18. INSURANCE, INDEMNITY AND LIABILITY

Contractor shall carry Comprehensive General Liability Insurance and, if applicable, Worker's Compensation Insurance covering its employees, contractors and agents, and shall provide written proof upon request that EDSI is a loss payee under such insurance policies. The parties hereby indemnify and hold harmless the other from and against any and all claims, actions or demands against the indemnified party and any and all damages, liabilities or expenses, including counsel fees, arising out of the acts or omissions of the indemnifying party under this Agreement. The indemnification provisions of this section 18 shall survive termination of this Agreement.

19. CONFLICT OF INTEREST

Both parties hereto represent and covenant that neither they nor any of their employees or representatives has or shall have, directly or indirectly, any agreement or arrangement with any official, employee or representative of any customer or of any government or governmental agency or of any political party under which any such official, employee, representative or political party shall receive either directly or indirectly anything of value whether monetary or otherwise as the result of or in connection with any actual or contemplated sale of any product or service of either party or any of its subsidiaries to any customer, government or governmental agency or as the result of or in connection with any action or contemplated action taken or requested to be taken by any government or governmental agency of any nature relating to either party or any of its subsidiaries.

20. DISCLOSURE

Each party hereto shall have the right, in its discretion, to disclose the terms and conditions of this Agreement (as it may be amended from time to time), including without limitation, amounts paid pursuant hereto, to the agents of the client for which services are being provided.

21. DISPUTES

Any dispute arising under this Agreement that is not settled by Agreement of the parties may be settled by appropriate legal proceedings. Pending any decision, appeal or judgment in such proceedings or the settlement of any dispute arising under this Agreement, Contractor and EDSI shall proceed diligently with the performance of this Agreement, which performance shall include, without limitation, EDSI's payment to CPA for services rendered hereunder.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date first written.

By Colore Deel E. By M. Robert Schnieders, P. Title President and CEO Employer Identification # 23-1352104 CONTRACTOR AGREEMENT NO. 05-05	TEMS, INC
Title President and CEO Employer Identification # 23-1352104	President
CONTRACTOR AGREEMENT NO. 05-05	
CONTINCTOR AGREEMENT NO. 05-05	

DATE September 6, 2005

Exhibit "A" Scope of Services

The services to be performed by Contractor under the Agreement are described as follows (the services described in Sections A and B of this Exhibit "A" are referred to herein and in the remainder of the Agreement as the "Services"):

- A. CASE MANAGEMENT SERVICES. Contractor will provide case management services to TANF clients referred to the West Philadelphia EARN Center from the West District County Assistance Office or other relevant referral source in accordance with program guidelines as developed by the Philadelphia Workforce Development Corporation and implemented through contract with EDSI. The Services shall be provided on premises owned by Contractor, located at 3512 Haverford Avenue, Philadelphia, PA 19104, known as the West Philadelphia Community Center (the "WPCC Premises"). Contractor will also provide supervision and direction for case management services.
 - Case Management shall consist of:
- (a) Professional social work services designed to assist clients in overcoming barriers to gaining, retaining or advancing in employment. Such services include:
 - 1. clinical and work ready assessments;
 - preparing and updating participant work plans (EDRPs);
 - regular meetings with participants throughout all phases of the program;
 - 4. confidential individual and/or group counseling sessions:
 - 5. information and referral to needed program services through other providers or government programs;
 - Other services as required by PWDC or deemed appropriate by EDSI in order to assist participants in meeting their goals and in meeting EARN Center contract performance goals.

Case management services are provided by case managers with a relevant bachelor's degree including social work, psychology, sociology, education, or other relevant field.

- (b) Supervision includes professional, trained, staff supervision and case consultation with a master's level, clinically prepared specialist. Supervisory personnel will assign cases, consult with staff, determine training needs for staff, manage workloads and case managers' schedules, evaluate case management staff, and work with EDSI staff to assure that contract performance goals are met.
- (c) Case Management Direction for the program will be provided by a clinically trained, master's level social worker with at least 5 years of social work experience and 3 years of administrative/management experience. The Case Management director will oversee all aspects of the case management services and will coordinate case management activities and services with program needs, Philadelphia Workforce Development Corporation directives, and contract performance goals as determined by EDSI.

2. Staffing

Contractor will provide the West Philadelphia EARN Center with fifteen (15) FTE case managers, two (2) FTE case management supervisors, and one (1) FTE case management director, all of whom will meet the above-described staff requirements.

3. Client Levels

Contractor's case managers shall carry no more than 35 active client cases at any one time. Whether any particular case is deemed "active" shall be within discretion of EDSI in consultation with Case Management Director.

Exhibit "B" to Contractor Agreement and Shared Space Agreement:
Budget

SHARED SPACE AGREEMENT

THIS SHARED SPACE AGREEMENT ("Agreement") dated _______, 2005, but effective as of January 1, 2005, between Educational Data Systems, Inc. a Michigan corporation (herein called "EDSI"), with an address of 15300 Commerce Drive North, Suite 200, Dearborn, MI 48120, and Caring People Alliance, a Pennsylvania non-profit corporation (herein called "CPA"), with an address of 1819 JFK Blvd., Suite 220, Philadelphia, PA 19103.

WHEREAS, EDSI is the recipient of certain grant funds from Philadelphia Work Force Development Corporation ("PWDC") to operate a program known as the Employment Advancement and Retention Center ("EARN" or the "Program"); and

WHEREAS, EDSI has subcontracted with CPA to provide space in connection with the Program at The West Philadelphia Community Center at 3512 Haverford Avenue, Philadelphia, PA 19104 (the "WPCC"), a property owned and operated by CPA:

NOW THEREFORE, in consideration of the mutual promises herein contained, EDSI and CPA, intending to be legally bound, agree as follows:

1. The Premises.

- A. Exclusive Use. CPA hereby agrees to make available for use by EDSI, and EDSI agrees to use during the term hereof the areas described in subsections 1(i) through 1(xi), below (such areas, subject to the below restrictions, are referred to as the "Premises" in this Agreement:
- (i) those certain eight (8) workstations located behind the main reception desk in the lobby area, as shown on that certain Floor Plan (the "Plan") attached hereto as Diagram 1, Area 1;
- (ii) the back half of the cafeteria, for the period from 8:00 am to 5:00 pm Mondays through Fridays, except legal holidays, as shown on the Plan at Diagram 1, Area 2;
 - (iii) the area shown on the Plan as Diagram 2, Area 1;
- (iv) the area shown on the Plan as Diagram 2, Area 2, for the period from 8:00 am to 3:00 pm Mondays through Fridays, except legal holidays; provided that EDSI may not site staff at said location on a permanent basis;
 - (v) manager's office, as shown on the Plan at Diagram 2, Area 4;
 - (vi) the area shown on the Plan as Diagram 2, Area 6;
 - (vii) case manager's space, as shown on the Plan as Diagram 2,
- (viii) case management director's space, as shown on the Plan as Diagram 2, Area 8;

Area 7:

- (ix) teen lounge, as shown on the Plan as Diagram 2, Area 10; provided, however, that CPA reserves the use thereof after 3:00 PM every day, and on legal holidays;
- (x) the middle of three rooms subdivided from the area as shown on the Plan as Diagram 2, Area 11, for additional case management office space;
- (xi) technology lab with office inside, for the period from 8:00 am to 4:00 pm Mondays through Fridays, except legal holidays, as shown on the Plan at Diagram 1, Area 4, subject to (a) use up to 4 hours per week during the aforementioned hours for CPA's senior program, (b) CPA's use of any open terminal at any time; (c) the office inside the technology lab is CPA's exclusive space, not to be used by EDSI at any time, and (d) all technology equipment in the lab will be maintained exclusively by CPA; EDSI agrees to leave as many working computer stations in the lab as CPA maintained in the lab prior to EARN Center renovations.
 - (xii) the area shown on the Plan as Diagram 2, Area 3; and
 - (xiii) the area shown on the Plan as Diagram 2, Area 5.
- B. <u>Non-Exclusive Common Areas</u>. In addition to the exclusive use of the Premises, EDSI shall also be permitted to use, on a non-exclusive basis and in coordination with the CPA's use for its various programs, the following common areas (the "Common Areas"):
- (i) the waiting and reception area of the lobby (as shown on the Plan at Diagram 1, Area 1);
- (ii) the conference room, by reservation through CPA's office staff on a first-come, first-served basis (as shown on the Plan at Diagram 1, Area 3);
- (iii) the conference room, by reservation through CPA's office staff on a first-come, first-served basis, as shown on the Plan at Diagram 2, Area 9; subject, however, to CPA's reserved use after 4:00 pm every day;
- (iv) upstairs hallway space for the storage of file cabinets for the EARN Program;
- (v) designated bathroom, other half of cafeteria for breakfast and lunch. Individuals with mobility issues may use a small handicap-only elevator in the building.

C. Other Areas.

- (i) The area shown on the Plan at Diagram 1, Area 5 may be built out with EARN Funds to accommodate CPA staff from non-EARN Center programs who have been displaced by the EDSI's EARN Center case management consultant. Displacement costs have been incorporated into the approved Budget. EDSI shall have no use of this area.
- (ii) Other areas at the WPCC Premises are not included in this Agreement but may be made available to EDSI at the sole discretion of CPA.
- 2. Agreement Term. The Agreement shall be for a term from (i) January 1, 2005 through June 30, 2006 ("the term"). The Agreement will expire of its own accord on the last day of said term, without either party having to provide notice of such termination. Notwithstanding anything to the contrary contained herein or in that certain Contractor Agreement between CPA and EDSI dated as of even date herewith, CPA reserves the right to terminate this Agreement if said Contractor Agreement is terminated. Such termination shall be effective immediately upon notice to EDSI.

3. <u>Use</u>.

- A. <u>Restricted Use.</u> EDSI will be permitted to use the Premises and Common Areas solely for the EARN Program and for no other purpose.
- B. Health and Safety. WPCC is a comprehensive community center that has many other users and functions, other than the EARN Center. The Center Director or other designee of CPA is charged with the health and safety of all users and is the final authority with respect to spaces and users. The Center Director has the authority to evict or refuse entry to any person when in the Center's Director's judgment, that person poses a threat to center facilities or property or to the health or safety of center users. The Center Director also has the authority to cancel any and all activities for weather or other emergencies and has the authority to order the immediate vacating of the premises in emergency or potential emergency situations. Further, CPA reserves the right to regulate all manner of use of the WPCC by EDSI and others. Tenant shall abide by CPA's code of conduct including dress, use of proper language, and the avoidance of hostile, angry or threatening behavior. CPA reserves the right to evict or ban any person in any program, either client or staff, for violation of these rules.
- C. <u>Background Checks.</u> Prior to commencement of work at the WPCC Premises by EDSI's employees and contractors, such employees and contractors shall provide CPA with original up-to-date (less than 1 year old) Pennsylvania child abuse clearances and Pennsylvania Criminal background checks, which shall be acceptable to CPA in its sole discretion. CPA reserves the right to require FBI background checks for all out-of-state workers or those residing in Pennsylvania for less than one year. CPA reserves the right to ban any individual from the WPCC Premises if the aforementioned documents are not provided to CPA as aforesaid. It is the responsibility of the individual or employing agency to obtain these background checks and provide them to CPA. The foregoing requirements shall be strictly enforced.

- 5. Fees. In consideration for use of the space, EDSI agrees to pay CPA the following fees in equal monthly installments. The monthly installments are charged to EDSI in monthly invoices per the Contractor Agreement between EDSI and CPA. The monthly base fee shall be Three Thousand Ten and 40/100 Dollars (\$3,010.40), plus monthly utilities in the additional amount of Five Thousand Eight Hundred Thirty-Three and 30/100 Dollars (\$5,833.30). The total monthly fees are Eight Thousand Eight Hundred Forty-Three and 70/100 Dollars (\$8,843.70), such fees having been incorporated into the budget agreed to by EDSI and CPA and made part of their Contractor's Agreement.
- 6. <u>Assignment and Subletting</u>. EDSI shall not assign this Agreement, or sublet or grant any license to use the Premises or any part thereof without the prior written consent of CPA. An assignment, sub-letting or license without the prior written consent of CPA or an assignment or sub-letting by operation of law shall be absolutely null and void and shall, at CPA's option, terminate this Agreement.

7. <u>Maintenance and Repairs; Improvements.</u>

- A. The EDSI is responsible for all maintenance and repairs within any areas that are caused by EDSI's acts or omissions. The provisions of this section 7 A shall survive termination of the Contractor Agreement and Shared Space Agreement.
- B. The EDSI shall not be permitted to make any alterations or improvements to the Premises unless approved by CPA in writing, which approval may be withheld by CPA within its sole discretion.
- C. All improvements to the Premises and elsewhere at the WPCC, including dividing walls, carpeting, window shades, workstations, reception areas, and installed furniture purchased by CPA through the Contractor Agreement and this Agreement shall be and remain at all times the sole and exclusive property of CPA, except where the EARN Center contract between EDSI and PWDC requires the return of such property. In these instances, EDSI agrees to make a good-faith petition to PWDC on behalf of CPA to retain said property at the WPCC for the continued benefit of the Mantua community through CPA's charitable mission. The provisions of this section 6 C shall survive termination of the Contractor Agreement and Shared Space Agreement.
- 8. <u>Indemnification</u>. EDSI is liable for, and shall indemnify, defend and save harmless CPA from all fines, suits, judgments, procedures, claims, actions, damages and liabilities of any kind (including attorneys' fees, court costs, expert and consultant fees and expenses) arising out of or in any way connected with the use of the Premises and Common Areas or elsewhere in the WPCC for the EARN Program or arising out of the generation, use, storage or handling by the EDSI or its invitees, or any spills, releases or discharges by the EDSI of, hazardous materials at the WPCC. The provisions of this section 8 shall survive termination of the Contractor Agreement and Shared Space Agreement.

- 9. As-Is Condition. EDSI acknowledges that EDSI has inspected the Premises and WPCC and is familiar with the present condition of the WPCC. EDSI agrees (a) that neither CPA, nor any agent of CPA, has made and does not make, herein or otherwise, any representation or warranty as to the condition or size of all or any portion of the Premises or any of the improvements or equipment located therein, or of the Land; (b) that EDSI is relying solely on EDSI's own examination and investigation as to all of the same; and (c) that CPA has made no warranty express or implied concerning the habitability, use or fitness for any particular purpose of the premises or any improvements or equipment located thereon, or the title thereto, or of any zoning or other legal requirements applicable to the Premises and WPCC. The premises are being made available to EDSI strictly in an "as-is" condition. As the EDSI is using the premises in "as-is" condition, CPA will not be responsible for any damage to any of EDSI's personal property/equipment at the premises, including but not limited to any damage from leaks in the roof, unless the damage is caused by the failure of CPA to promptly repair a leak.
- 10. <u>Surrender of Premises</u>. Upon the expiration of the term hereof, EDSI shall surrender the Premises in as good a state and condition as they were at the commencement of this Agreement, reasonable use and wear and tear thereof and damages by the elements excepted.
- 11. Hold Over. If EDSI remains in possession of the Premises with the consent of CPA after the natural expiration of this Agreement, and without a signed Agreement for a renewal term in effect, a new Shared Space Agreement from month-to-month shall be created between EDSI and CPA which shall be subject to all of the terms and conditions hereof except that the fee for use is due and owing at FIVE THOUSAND 00/100 DOLLARS (\$5,000.00) per month plus monthly utilities in the additional amount of SIX THOUSAND, FIVE HUNDRED 00/100 Dollars (\$6,500.00) for a total monthly payment of ELEVEN THOUSAND FIVE HUNDRED 00/100 DOLLARS (\$11,500.00). Such tenancy shall be terminable upon fifteen (15) days written notice served by either party.
- 12. <u>Default</u>. If EDSI fails to comply with any of the material provisions of this Agreement, other than the covenant to pay use fees and utilities, or of any present rules and regulations or any that may be hereafter prescribed by CPA, or materially fails to comply with any duties imposed on CPA by statute, within seven (7) days after delivery of written notice by CPA specifying the non-compliance and indicating the intention of CPA to terminate the Shared Space Agreement by reason thereof, CPA may terminate this Agreement
 - 13. <u>Insurance</u>. At its expense, EDSI shall maintain and keep in effect throughout the Agreement term (i) insurance against claims for personal injury including death or property damage under a policy of general public liability insurance, with a combined single limit of not less than One Million Dollars (\$1,000,000.00); (ii) all risk casualty insurance covering any and all of EDSI's personal property in the premises or elsewhere in the WPCC and all leasehold improvements and all risk casualty insurance covering all leasehold furniture, fixture and improvements, existing or installed in the

premises by EDSI; (iii) Comprehensive General Liability Insurance and, if applicable, Worker's Compensation Insurance covering EDSI's employees, contractors and agents working at the Premises. CPA shall be named as an additional insured on the insurance identified in this Section, and EDSI shall provide CPA with a certificate of such insurance so naming CPA as an additional insured prior to taking possession of the premises and as may be requested thereafter by CPA.

13. Attorney's Fee. Should it become necessary for CPA to employ an attorney to enforce any of the conditions or covenants hereof, including the collection of rentals or gaining possession of the Premises, EDSI agrees to pay all expenses so incurred, including a reasonable attorneys' fee.

14. Miscellaneous.

Shared Space Agreement Final

- A. This Agreement has been delivered in and shall be construed and enforced in accordance with the laws of the Commonwealth of Pennsylvania.
- B. If any provision of this Agreement or the application thereof shall, for any reason and to any extent, be invalid or unenforceable, neither the remainder of this Agreement nor the application of the provision to other persons, entities or circumstances shall be affected thereby, but instead shall be enforced to the maximum extent permitted by law.
- C. The covenants, obligations and conditions herein contained shall be binding on and inure to the benefit of the heirs, legal representatives, and assigns of the parties hereto.
- D. No indulgence, waiver, election or non-election by CPA under this Agreement shall affect EDSI's duties and liabilities hereunder.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date first written.

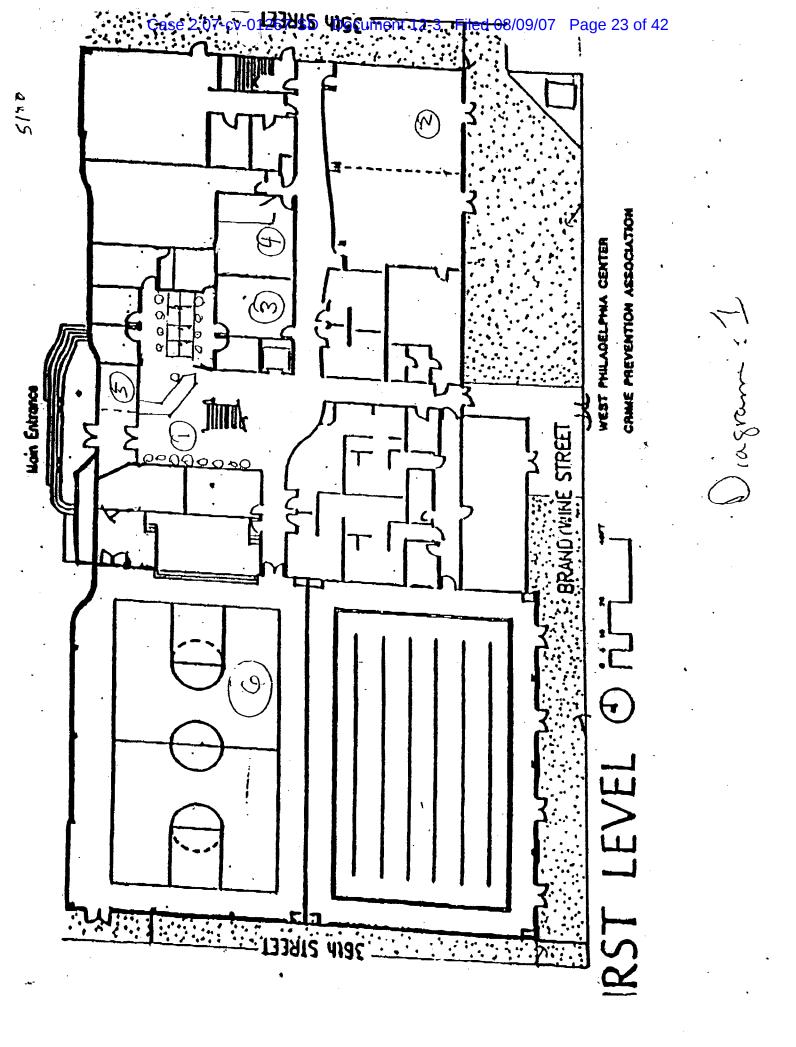
CARING PEOPLE ALLIANCE
By: Oplean & Bell Ey
Name: Arlene F. Bell, Esq.
Title: President and CEO
EDUCATIONAL DATA SYSTEMS, INC.
By: ////// ft/lle
Name: W. Robert Schnieders
President
Title:
- 6 -

Lease Addendum, Floor Plan Diagrams 1-3

EXHIBIT "B" For Contractor Agreemenet and Shared Lease Agreement

Budget		18-Month
a. Personnel		
Center Positions	NAME	
Director of Center Operation	Jerry Macdonald, Ph.D.	28,834
Center Director	Andre Ascalon	33,000
Administrative Assist/Sup	Vacant	33,000
Receptionist	Vacant	49,875
Maintenance	Vacant	40,500
Director of Technology Prog		19,350
Tech Lab Instructor	Vacant	9,938
Case Management Positio	i	
Director of Case Manageme		58,125
Case Manager Supervisors*	Vacant	93,333
Case Managers**	Vacant	484,693
Administrative Positions		
Executive Director	Arlene F. Bell, Esq.	19,800
Deputy Executive Director/C		17,738
Accounts R/P	Cheryl Devose	12,000
Payroll	Darnell Jones	11,100
Controller	William Hastings	22,313
Subtotal	·	933,598
b. FRINGE BENEFITS		
FICA (Social Security)	.062 x total gross up to \$80,	57,883
Medicare	.0145 x total gross	13,537
Workers Compensation	.032 x total gross	29,875
PA Unemployment Comp.	.062 1st \$8,000/employee	24,071
Health and Dental	@\$150	54,208
Life Insurance	.019 x gross	17,738
Retirement(of eligible salari	9	88,692
Subtotal		286,004
c. TRAVEL (Out of Town)		5000
Staff Development-travel/co	oni/mtgs	5000
d. EQUIPMENT	\$500 / month	9000
C-M Photocopier	φουυ / Monus	3000
Subtotal		9,000

e. SUPPLIES Postage Office Supplies (per FTE) Training Supplies (VCR, TV, videos, books, curriculum materials (VCR) projector combination, softwater Office furn: desk, chair, filing cabinet, bookshelves, storage Laptop Computers Wireless Network Subtotal	3000 12000 5000 7,000 16,000 20,000 5,000
f. CONTRACTUAL Case Management Consultants	0
Consultant Travel	0
Subtotal	0
g. Construction	198,810
h. OTHER Insurance Telephone/Communications Equiptment Repair/Rental Custodial Supplies Staff travel (local) 2 staff x .30/mi x 50 miles/wk x 36 wks Rent Commnity Center Utilities	11,603 11,250 15,000 18,750 2,160 54,188 105,000
Subtotal (minus lines 64-66)	217,950
i. Total Direct Charges	1,718,362
k. TOTALS	1,718,362
Total billed to EDSI	1,680,509



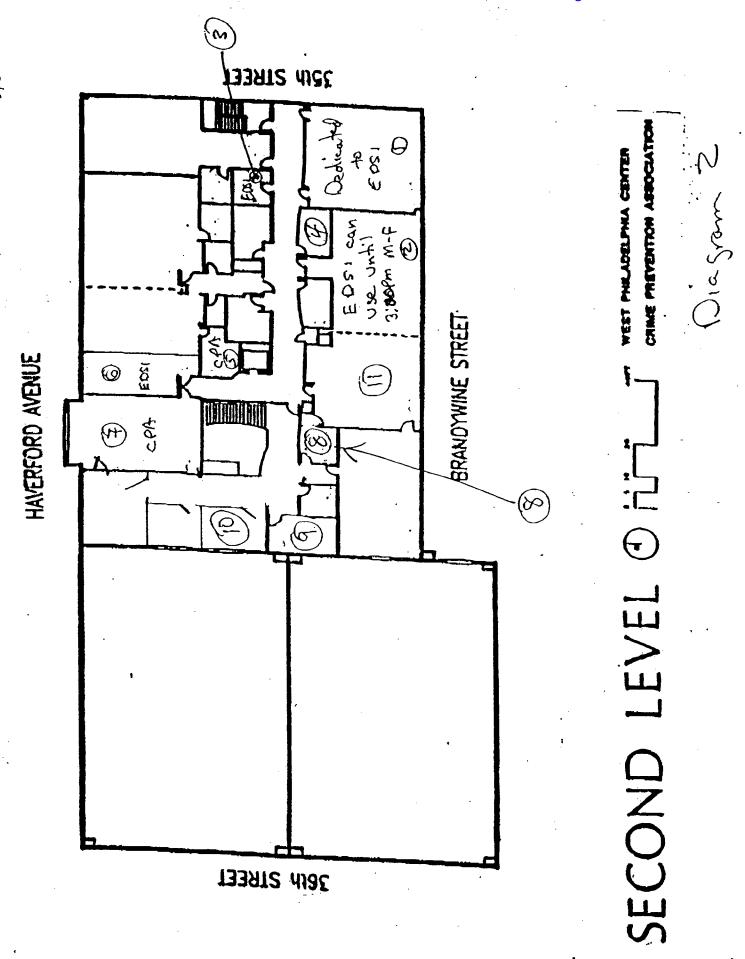


EXHIBIT B

EDSI FY06 EARN Cer

Transitional Workforce Division Operations Unit FY06 EARN Center Payment Schedule

Contract Cononth Job Placement (60% of Parcellments) Cononth Job Retention (60% of Job Placements up until 12/31/05, presume 220 Jobs) Cononth Job Referral to JSS, Higher Education, 1SI (10% of Program Participation) Conontract Cononth Job Retention (73% of 250, which is the expected goal of Job Placements 1/01/06-3/31/06) Concessful Completion of Training or Active until 6/30 (50% of referrals) required hours are 20 and do not start measuring until code 08 (assessment) closes		Payment Frequency: Program Participation - twice a year Job Placement - Quarterly Successful Completion - Quarterly All cost relmbursement items will be paid monthly based on invoices submitted and supporting documentation.
Provider Name Program Program Original FY'06 Contract Amount Less Cost Reimbursement Line Items Supportive Services and Incentives Supportive Services and ABAWD Stipends Wage Subsidy Name FY'06 Contract Amount Sample Supportive Services and Incentives Supportive Services and Incentives Supportive Services and ABAWD Stipends Wage Subsidy Sample Su	Performance Based (Hold back) S 2,007,892 Performance Based (Hold back) S 860,525 John of Continue Based (Hold back) Back Percentage Breakdown Program Participation S 86,053 Program Participation S 86,053 Program Participation S 86,053 John of Holdback Amount John Placement S 430,263 John of Holdback Amount S 180,710 John of Holdback Amount S 180,710 John of Retention Powert S 180,710 John of Retention Powert S 130,474 John of Retention Powert S 130,474 John of Training or active until 6/30 S 43,026 John of Training or active until 6/30 S 860,525 John of Training or active until 6/	Cost Per Eurollment s 1,379.36 Cost Per Placement S 4,957.00 Program Participation - tw Job Placement - Quarterly Job Retention - Quarterly Successful Completion - Quarterly

West Philadelphia EARN Center EXPENSE BREAKDOWN For The Period July 1, 2005 thru June 30, 2006

Unpaid @ 4/3/06	\$639,318.24	
Encumbered @ 4/3/06	\$639,318.24	
OSTS	\$277,365.87	\$102,594.02
GET NEW NEW BUDGET TOTAL S BUDGET WITH ALL COSTS 106 TO 70 % COST PERFORMANCI 7/1/2005 COSTS 6/30/2005 REIMBURSED EARNED 10 2/280/06L REMAINING	\$1,511,396.00 \$1,430,430.35 \$916,684.11 \$1,309,489.96 \$639,318.24 \$	\$2,047,792.00
NEW BUDGET TOTAL WITH ALL COSTS PERFORMANCI 71 EARNED to 2/280/0	\$1,309,489.96	\$2,868,417.14
NEW BUDGET 70 % COST REIMBURSED	\$916,684,11	\$2,007,982.09
ORIGINAL BUDGET LESS 1/01/06 TO 6/30/2005	\$1,430,430.35	\$3,133,335.15
ORIGINAL BUDGET	\$1,511,396.00	\$3,623,030.00
·	SUB-CONTRACTS Caring People Alliance	TOTAL PROGRAM SERVICES \$3,823,030.00 \$3,133,335.15 \$2,007,982.09 \$2.868,417.14 \$2,047,792.00

Meeting wath FOSI

Contract weets Publ

Contract charged: 70% to Cost Reconney 30% to Performent Besed

Berchmort: Withdrawn for patient of Centeral for Pay out 2 different engr

Bloom to be box loss

3 Wa retsen: Most solid Training: OK A fearth are anallie will pay un oner estante - to make yn f 05 ments)

Not be able to Conjune Total fat of & a - what so to get here?

July 1 - go to 50/50 = Fact bloomt dang ?

35/1 - are wort to Clant

* 24 Blooded note for Computer letersay

Pure Centent : Puse. En Jefone Breezi = 50% Benefich : Wether for pater of Content. 86 Sleet It netter - My ant 2 deflect ways Notar : 80 % blevet (601c) lin luissoner and If fact on blick 3 m reter = West relied sall fig en co. Trung coke mer lastlat. net be dele to learner Total let of \$0. [What is to get have.] Jef 1- ge to 50/50 - Fort Plant Classer-35/1 Core with to Clast. part Blandel sete for Constar letteray

EXHIBIT C



<u>Web Images Video News Maps Desktop more»</u>

CPA

Search

<u>Desktop Preferences</u> <u>Advanced Search</u>

Cached messages

Message 62 of 92 in conversation

« Older | Newer » View Entire Thread (92)

Reply | Reply to all | Forward | View in Outlook

Message with no subject from: W. Robert Schnieders wrs@edsincorporated.com

From: W. Robert Schnieders < wrs@edsincorporated.com>

To: Debbie H. Coleman < <u>DColeman@pwdc.org</u>> CC: Carrie A. DAndrea < <u>CDAndrea@pwdc.org</u>>

Date: May 31 2006 - 12:27pm

Debbie:

I just want to give you a heads up on a recent situation with CPA. I talked with Arlene Bell last week to see if they were going to fill their vacant staff positions of if they wanted us to use EDSI personnel? She indicated that she has greater financial difficulties and was growing concerned about being involved in a performance based contract. I just heard they are on their way to the EARN Center to announce to their staff they will be released effective June 30th.

In the earlier conversation, I assured Arlene we wanted to maintain the relationship and would continue to honor the lease terms with the Community Center for post-placement services so they will remain a major partner but not doing the case management.

Please call me if you have any questions.

Bob

W. Robert Schnieders

President

Educational Data Systems, Inc.

313-271-2660

HYPERLINK "mailto:wrs@edsincorporated.com"wrs@edsincorporated.com

EXHIBIT D

June 6, 2006

Arlene Bell Executive Director Caring People Alliance 1819 JFK Boulevard Suite 220 Philadelphia, PA 19103

Dear Ms. Bell:

Educational Data Systems, Inc. is required to submit a final invoice to PWDC by the end of July. Because of this, we will need to receive your final invoice no late than July 20, 2006. The fiscal year ends June 30th and this will ensure that everything is in order to close out the grant.

If you have any questions or concerns, please contact Mark Pressey at 313-271-2660 or by e-mail at mpressey@edsincorporated.com.

It has been a pleasure working with your organization and we appreciate all the contributions you have made to create a highly successful EARN Center.

Sincerely,

W. Robert Schnieders President EXHIBIT E

October 24, 2006

William Hastings Caring People Alliance 1819 JFK Blvd., Suite 220 Philadelphia, PA 19103

Dear. Mr. Hastings:

Enclosed, please find a check for \$139,398.13. The information below details final EARN Center payments for the year ending June 30, 2006. Payments were based on the total funding EDSI received to disburse on a cost reimbursed basis (column b), and the amount of performance based money (column e) that was earned for the year. The total shortfall in funding we experienced was \$1,063,519.84. Thank you.

<i>,</i> •	. A	В	C	D	B-D	Ε	
•	New		Total	Total	Unpaid	Prorated	E+B-D
Subcontractor	Budget 12 month	70% of Budget	Invoices Received	Invoices Paid	Balance of 70 %	Performance Payment	Final Payout
CPA	\$ 826,209.00	\$ 578,346.30	\$ 826,209.00	\$ 563,123.50	\$ 15,222.80	\$ 124,175.33	\$139,398.15

 Potential benchmark payments:
 \$60,000.00

 Benchmark payments receiver:
 \$619,308.00

 Benchmark payment shortfall:
 \$(240,692.00)

 Additional Enrollment Money:
 \$1,372,827.84

 Additional Enrollment Money:
 \$550,000.00

 Enrollment Shortfall:
 \$(822,827.84)

Total Shortfall in funding

\$ (1,063,519.84)

Sincerely,

'W. Robert Schnieders 'resident EXHIBIT F

W. Robert Schnieders

From: Jennifer Sarkisian

Sent: Thursday, October 26, 2006 4:27 PM

To: W. Robert Schnieders
Subject: Voice Mail Message

Bob,

Mark left you a voice mail message. He wanted to tell you about a conversation he had with CPA today. They were asking about why the check was so low. He explained how it was calculated. He told them that the original numbers that were given were on the high side - we were shorted money. Had we earned the original amount, there would not have been a problem. They were very disappointed and asked if the change in the budget was ever communicated to anyone. He said that you had talked with the Directors about the change.

I left the voice mail message on your machine in case you want to listen to it.

Jennifer Sarkisian Administrative Assistant to W. Robert Schnieders Educational Data Systems, Inc. 313-271-2660 Ext. 119 jsarkisian@edsincorporated.com EXHIBIT G

UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF PENNSYLVANIA

CARING PEOPLE ALLIANCE,

:

Plaintiff,

Civil Action

77

EDUCATIONAL DATA SYSTEMS, INC.,

No. 07-CV-1267

Defendant.

ANSWER, NEW MATTER AND AFFIRMATIVE DEFENSES OF DEFENDANT, EDUCATIONAL DATA SYSTEMS, INC.

- 1. Admitted upon information and belief.
- 2. Admitted.
- 3. Admitted in part, denied in part. It is admitted that CPA's principal place of business is located in Philadelphia County, that EDSI regularly conducts business in Philadelphia County and that the transaction between EDSI and CPA took place in Philadelphia County. It is denied that EDSI engaged in any conduct which was in breach of its contract with CPA, through which it was unjustly enriched or which was wrongful in any way, or that CPA is entitled to any of the relief it seeks in its Complaint.
 - 4. Admitted.
- 5. Denied. Defendant is without sufficient knowledge to form a belief as to the truth of the allegations in paragraph 5 of Plaintiff's Complaint. Those allegations are, therefore, denied and strict proof is demanded at trial.

- 62. EDSI informed CPA that, under the terms if the Agreement, any invoice for the last quarter of fiscal year 2005 (ending June 30, 2005) had to be submitted by July 10, 2005.
- 63. CPA did not submit its invoice for April, May and June, 2005, totaling \$255,991.58, until July 25, 2005.
- 64. EDSI attempted to submit CPA's invoice for April, May and June, 2005 to the PWDC for payment but, because the fiscal year had ended, the PWDC informed EDSI that the invoice could not be paid and EDSI in turn informed CPA that the PWDC refused to pay the invoice for April, May and June, 2005.
- 65. Because the PWDC refused to pay the \$255,991.58 invoice for April, May and June, 2005, EDSI was deobligated from paying CPA those funds.
- 66. In January, 2006, the PWDC informed EDSI that its budget for the project would be reduced to the amount of the actual expenditures for fiscal year 2005, \$524,879.28 as opposed to the budgeted \$1,580,640.00. Because of the reduction in the budget for fiscal year 2005, the budget for fiscal year 2006 was increased from \$3,161,274.00 to \$3,569,042.00, resulting in a reduction in the overall budget for the project of \$647,993.00.
- 67. When EDSI was informed by the PWDC that its total budget for the project was reduced by \$647,993.00, EDSI immediately informed all of its contractors, including CPA, that their budgets would be reduced proportionately.

- 68. Specifically, EDSI informed CPA that its maximum budget for the remaining twelve (12) months of the Agreement would be reduced to \$826,209.00, 70% of which was guaranteed and 30% of which was performance based and would only be due and payable if certain enrollment, training and placement benchmarks were met.
- 69. In March, 2006, because of attrition in the case management staff at CPA and other performance failures, EDSI was forced to and did rent space at a facility outside of CPA's building and provide EDSI staff to complete the obligations allocated to CPA under EDIS's agreement with the PWDC, resulting in additional unreimbursed expenditures by EDSI.
- 70. In December, 2005, CPA submitted invoices for the months of July, August, September, and October, 2005 totaling \$394,494.44, which invoices were received by EDSI on January 2, 2006.
- 71. CPA submitted two additional invoices for November, 2005 and December, 2005 totaling \$168,629.06, which invoices were received by EDSI on January 12, 2006.
- 72. EDSI submitted these invoices to the PWDC and, when the total of \$563,123.50 was paid by the PWDC, paid that amount to CPA.
- 73. After receiving CPA's final invoices for fiscal year 2006, EDSI calculated the remaining amounts due and payable to CPA under the terms of the agreement.